

Agraffe Graffiti

Newsletter of the Phoenix Chapter of the Piano Technicians Guild

JANUARY 2013

Chapter Holiday Event - December 2012

The elegant home of Mark and Dawn Purney was the setting of the chapter holiday get-together on the evening of the 3rd. A respectable number of members and guests attended, but the bountiful supply of food made us well aware that so many of our group were missing—the one sad fact that crossed our minds as we helped ourselves to seconds and thirds!



We forged on nonetheless, thoroughly enjoying the tidings of the season, with good company, conversation, and a fair amount of wine.



As the evening progressed, a variety of holiday tunes were rendered on the Schimmel grand through the wonderfully complex jazz interpretations of Bill Kaye, which accompanied the sounds of merriment and the vocal

All kidding aside, we truly wished more folks could have made it.



stylings of one well- aged resident cat. This author regrets having left early as it was reported that several other talented individuals within our ranks joined in on various instruments. The sharing and enjoyment of music certainly was a highlight, and reminded us of how fortunate we must be to do what we do. Many thanks to the Purneys for their warm hospitality and a very merry holiday season to everyone. I hope the new year is good to all of us, and that everyone can get together again at the next opportunity.



Next Meeting-

**Monday January 7th
7PM @Az Piano**

Featuring Special Guests

Aaron Blau and Germaine Lee from Blau & Associates-

'Basic Accounting with Tax Tricks and Tips'

It's time to start getting this year's tax info together—
April 15th is coming soon!

We'd like to have a good turnout for these guests, so please join us if you can!!!

Happy New Year! Be safe-



**PIANO
TECHNICIANS
GUILD**

PHOENIX, ARIZONA CHAPTER

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A message from President Eliot Lee, RPT

Sumimasen. So sorry, I thought the world was going to end on 12/21/12. I guess not. This New Year should be exciting nevertheless. There are still a few days left before we fall off the fiscal cliff.

The uncertainty of what will happen tomorrow should be the impetus to cooperate and trust our piano technician associates more. In fact because there are so many skilled craftsmen within our chapter there is no need to have to turn any type of job down.

Phoenix with its population of 1,461,575 is the 6th largest documented metropolitan area in the country behind New York, Los Angeles, Chicago, Houston and Philadelphia. Only about 1 in 5 own or rent a home making it 292,335 homes. Guess we would have to check the county records office to find out exactly how many. If only 10% of the population have pianos that would be 29,334 pianos to service amongst 50 full time piano technicians . If each one of those 50 piano technicians were to have the same amount of customers, we should each have 585 pianos provided they are not lost in the rubble of people's houses.

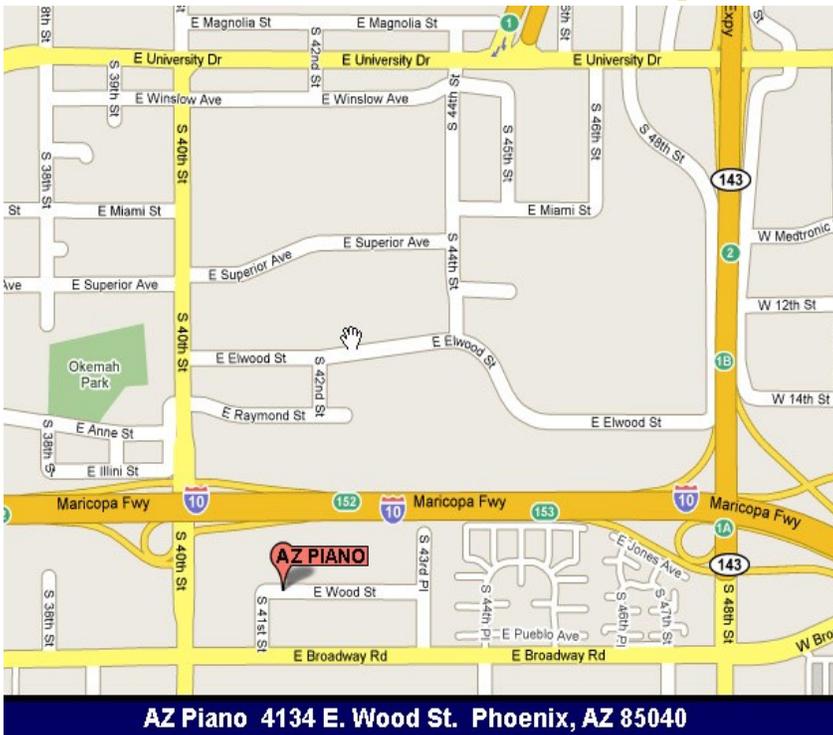
As you can see, even without the influx of more migrants, we should each have plenty of work to do.

The guild was created to facilitate the sharing of knowledge, instead of competing against our fellow technicians there is ample opportunity to learn from one another, not just at seminars or our monthly meeting but in day to day encounters. It is often said that two heads are better than one, I have often used the expertise of fellow technicians to resolve issues on pianos I have never encountered, nor should you turn down any service which is beyond your skill set if you want to survive in this profession. For a small fee, usually half of my service fee, I take the help and learn from my comrades in the trade If I have to haul them out to the job site.

This isn't Cripple Creek, we are a vibrant community, with the sophistication of social networking technology, one small error can be broadcasted much further than Grandma's cottage in the woods. We can't afford to be substandard if we want to remain successful.

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Map to our next meeting:
Monday, Jan. 7th, 7:00 PM
@Az Piano

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From: Phoenix PTG
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